

SANJIV DAS



Sanjiv Das is a Senior Financial Executive with 30 years of extensive experience in Consumer Banking and Capital Markets. As an executive with a global perspective, Sanjiv has successfully led numerous companies in both growth and turnaround positions. He is widely regarded as an outspoken champion of consumers and has historically worked closely and effectively with Regulators, garnering their respect and support.

Sanjiv is currently the CEO of Caliber Home Loans, a Lone Star portfolio company. He has leveraged his deep experience in hyper-competitive markets, consumers and regulation to position Caliber as one of the most responsible large Mortgage companies in the United States.

Prior to his current position, Sanjiv was Head of all International Businesses at First Data, a KKR owned company, and one of the world's largest global payment processors. In 2015, Sanjiv was a principal member of the team that took First Data public in the largest IPO that year.

Prior to First Data, Sanjiv served as CEO, President, and Chairman of the Board for Citibank's Mortgage Division. As a member of Citibank's Management Committee, Sanjiv is broadly regarded as one of the principal architects in the turnaround of Citi during the peak years of the financial crisis from 2008 to 2013. He was instrumental in designing and successfully delivering numerous consumer programs in collaboration with the Obama administration which helped families stay in their homes, avoid foreclosure and regain their financial footing. Many of these programs ultimately were incorporated into Housing Policy guidelines and today continue to serve as the foundation for sustained homeownership in the United States.

Sanjiv's earlier career consists of positions as Senior Managing Director for Morgan Stanley's Institutional Securities division in New York where he worked for over eight years in the transformation of Morgan's Equities Business. Additionally, he has held senior business positions at both American Express and Bank of America Cards in Asia and Australia.

Sanjiv is known for his innovation and thought-leadership and has played instrumental roles in the development, launch and marketing of ground-breaking products, domestically and internationally.

He is a frequent speaker at Harvard Business School, Columbia Business School, the University of Chicago Booth School of Business and the Olin Business School at Washington University in St. Louis. He is also a regular guest speaker on CNBC, Bloomberg and Fox Business, and is frequently referenced in the Wall Street Journal, the New York Times and MarketWatch.

Sanjiv serves on the Board of the Housing Policy Committee and is an active member of the Mortgage Bankers Association. He is also an active supporter of the Arts and is a member of the Leonard Bernstein Circle of The New York Philharmonic and serves on the Board of American Friends of The Cite du Vin (Bordeaux).