## KURT REISIG

## Chairman

As Chairman of American Pacific Mortgage, Kurt has led the company since inception and through its steady disciplined growth over the past 25 years. A 30+-year veteran of the industry, Kurt believes in the concept that production and producers are the fuel that drives APM and that his role in the organization is to serve producers and clients, and deliver high quality performing loans to the market. He is committed to doing so in an open and transparent environment, always offering stakeholders clarity and honesty in his dealings.

Kurt's focus and vision have created a strong culture of service and a fierce commitment to sustainability. He was instrumental in creating the APMCares foundation, driven by his relentless desire to do good in the communities we serve.

Prior to launching APM, Kurt ran his own retail branch, Big Valley Mortgage, which still operates 30-years later as a DBA of American Pacific Mortgage in six locations across California. With the help of a top-notch leadership team, Kurt maintains an open-door policy that keeps him connected to the originators' and clients' needs, while also staying in tune to the dynamic demands of the mortgage marketplace.

After acquiring a degree in economics, Kurt spent six years at Shell Oil Company before leaving the corporate life and returning to California to start his career in lending in 1986. Kurt's path from producer to principal has uniquely prepared him for leadership in the mortgage industry. Additionally, Kurt says his experience coaching 30+ youth sports teams while raising three boys has taught him more than any leadership book he ever read.